

## MAGB SIGNPOSTS



### The Maltsters' Association of Great Britain

Formed in 1827, MAGB represents over 98% of the UK malting industry; it aims to promote and safeguard the UK malting industry. Each year, the 14 member companies (including brewers, distillers and sales) buy around 2 million tonnes of UK malting barley and make about 1.6 million tonnes of malt.

MAGB's website ([www.ukmalt.com](http://www.ukmalt.com)) provides information, guidance and due diligence on producing malting barley and malt.

### Some advantages of malting barley

#### Winter barley

- Spreads workload by using labour and machinery efficiently
- Early combining and harvest movement secures early payment to help cash flow
- Specialist contracts offer enhanced margins
- Good take-all break crop and entry to oilseed rape
- New varieties, offer increased yield with malting attributes demanded by the market
- Barley straw is an important output widely used by livestock farmers

#### Spring barley

- High domestic requirement from the UK malting industry
- Cheaper to grow with better gross returns than second wheats
- Good spring window for drilling allowing over-wintered stubbles, which attract environmental payments

### Rejections

Most farmers successfully meet the requirements of this specialist market. Adherence to assurance standards can minimise the risk of a load failing to meet buyer's specification.

A survey of eight MAGB member companies across 22 sites (August 2006 to July 2007) showed that only 2.7% of the total tonnage (1.57m tonnes) presented was rejected; down from 3.6% in the previous year.

Reasons for rejection included out-of-specification nitrogen (0.8%), small grains (0.3%), nose or mould (0.1%), food safety (0.2%), infestation (0.4%) and poor germination (0.9%).

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### Assured UK Malting newsletter [www.assuredukmalt.com](http://www.assuredukmalt.com)

News and updates on the progress of the UK assurance scheme at home and abroad.



### Assured UK Malt (AUKM) [www.assuredukmalt.com](http://www.assuredukmalt.com)

The AUKM scheme aims to guarantee risk prevention, traceability and quality in malt for brewers and distillers. It is the world's first assurance scheme for malt, and is audited by the external accreditation body, Product Authentication International.

Scheme members must ensure that their products meet assurance standards in: food safety; product legality; good operating practice and product quality.

### Wish List

To help growers understand market needs MAGB collates information on the nitrogen bands that maltsters aim to purchase. The 'wish list' indicates the significance of bandings for spring and winter varieties in Scotland and England.

[www.ukmalt.com/wishlist08.asp](http://www.ukmalt.com/wishlist08.asp)

Region	Spring	Winter
Scotland	10-12	10-12
England	10-12	10-12



Further information on the malting sector can be found on the MAGB website ([www.ukmalt.com](http://www.ukmalt.com)) or by contacting:

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